

JUAN MANUEL MARCHAN

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PROFESSIONAL EXPERIENCE

Pérez Bustamante & Ponce, Quito, Ecuador
Partner

January 2013

Mergers and acquisitions, financing, domestic and international arbitration.

Recognized as a leading M&A, Arbitration, and Infrastructure lawyer in Ecuador by international publications and firms such as Chambers Latin America, Chambers Global, Legal 500, Who's Who Legal and Latin Lawyer.

His practice focuses on local and international arbitration. Juan Manuel has advised several clients in international arbitration cases concerning investment, infrastructure, oil & gas, electric power, and complex commercial issues. Likewise, Juan Manuel is a regular arbitrator in local and international cases.

In M&A, Juan Manuel handles multijurisdictional corporate operations and transactions and offers expert advice to buyers, sellers, investment bankers and lenders on SPAs, asset sales, due diligence processes and closing transactions. He has represented banks and issuers in international bond issues. He also counsels international companies on major infrastructure projects, public-private partnerships, strategic alliances, and project financing.

Pérez Bustamante & Ponce, Quito, Ecuador
Associate
Attorney

August 2007 - January 2013
July 2004 - February 2007

Ministry of Mines and Oil, Quito, Ecuador
Private Secretary and Advisor to the Minister of Energy and Mines

March 2007 - August 2007

Noboa, Peña & Torres Asociados, Quito, Ecuador
Members of Muñiz, Ramirez, Perez Taiman & Olaya (Peru)
Associate

August 2003 - July 2004

Advised international clients on corporate and labor law for establishing and performing several projects. Designed judicial and extra-judicial strategies to handle disputes and drafted legal documents including arbitration clauses and settlement agreements. Conducted research on international agreements for distribution, sales, and licenses for international clients.

EDUCATION

COLUMBIA UNIVERSITY, SCHOOL OF LAW, New York, NY
Master of Laws (LLM Degree), May 2003

Honors: Parker Scholarship on International and Comparative Law
Harlan Fiske Scholar
Full Scholarship of Columbia University School of Law
Recipient of Fundacion Capacitar Scholarship
Teaching Assistant

PONTIFICIA UNIVERSIDAD CATÓLICA DEL ECUADOR, Quito, Ecuador
Juris Doctor, February 2001, admitted to practice 2001
Lawyer, February 2000
Activities: Member of the Law School Academic Council (1999-2000)

OTHER EDUCATION

International Practice Diploma in International Commercial Arbitration, International Bar Association (IBA), The College of Law of England and Wales, 2006.

LANGUAGES

Spanish (mother tongue)

English (fluent, spoken and written)

MEMBERSHIPS

Member of the Young Council of the Latin American Regional Forum IBA

Vice President of the National Committee of the International Chamber of Commerce

Member of the ICC Latin American Arbitration Group

Member and Vice President of the Ecuadorian Arbitration Institute

Member of the Board of Directors of the Latin American Arbitration Association ALARB (Treasurer).

Officer of the Poverty and Social Development Committee on the International Bar Association IBA

LECTURESHIPS

Universidad San Francisco de Quito, Quito, Ecuador

International Arbitration

February 2006 - July 2017

ACTIVITIES

Member of the Board of Directors of local and international companies

National Committee of the International Chamber of Commerce

Member of the Working Group for drafting the new Ecuadorian Arbitration Law

May 2018

Vice President of the Ecuadorian Arbitration Institute

February 2018 – February 2020

Executive Director of the Ecuadorian Arbitration Institute

November 2010 – February 2018

Arbitration and Mediation Center, Ecuadorian-American Chamber of Commerce, Quito, Ecuador

Arbitrator

January 2013

Arbitration and Mediation Center, Quito Chamber of Commerce, Quito, Ecuador

Arbitrator

January 2015

Arbitration and Mediation Center, Guayaquil Chamber of Commerce, Guayaquil, Ecuador

Arbitrator

January 2019

ICC International Court of Arbitration, intern at the Secretariat, September–October 2004 with the Latin American and Italian team.